

# Global Trade Specialist AAS DEGREE

## Program Overview

The global trade area is especially suited for persons who are self-reliant, imaginative, adaptable, and who possess an interest in working with people from other cultures.

## Career Opportunities

More than four million people in the United States work in jobs related to global trade. In Minnesota, many businesses engage in global trade, with a dramatic increase in trade activity expected within five years.

A career in global trade offers you the opportunity to work in the global marketplace. The Global Trade Specialist Program will provide you with knowledge and skills that will prepare you for employment in the export and import departments of businesses. You will be working with people from foreign countries, handling foreign orders, filling overseas orders, handling customer matters and determining tariff rates for the entry of foreign goods through U.S. Customs. Job titles include: Global Sales/Marketing Assistant, Global Marketing Communication Coordinator, Global Documentation Specialist, Global Customer Service Coordinator, Export-Import Coordinator, Global Banker and Global Transportation Coordinator.

This program also provides an excellent foundation for individuals wanting to be entrepreneurs in the import/export business. The import/export field is growing! You can grow with it.

## Program Outcomes

1. Graduates will have knowledge and skills in domestic and global transportation management and logistics.
2. Graduates will have knowledge of U.S. Custom regulations and classifications.
3. Graduates will demonstrate the ability to successfully perform as Global Trade Specialists via internships.
4. Graduates will be prepared for employment as Global Trade Specialists.
5. Graduates will have knowledge and skills in customer service.
6. Graduates will have critical thinking skills.

## Program Faculty

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## Part-time/Full-time Options

This program can be completed by using a combination of day, evening, Saturday and online courses. Part-time and full-time options are available; costs will vary depending on part-time or full-time enrollment.

## Program Requirements

Check off when completed

Required Business Core	Cr
<b>Professional Component</b>	
<input type="checkbox"/> ACCT 2410 Financial Accounting 1	4
<input type="checkbox"/> BTEC 1421 Business Information Applications 1	3
<input type="checkbox"/> BUSN 1410 Introduction to Business	3
<input type="checkbox"/> BUSN 1449 Business Communications	3
<input type="checkbox"/> BUSN 2465 Business Ethics	3
<b>Required Business Core</b>	<b>16</b>
Course	Cr
<input type="checkbox"/> BSLM 1410 Transportation Management	3
<input type="checkbox"/> BSLM 1510 Distribution Management	3
<input type="checkbox"/> BSLM 2420 Supply Chain Management	4
<input type="checkbox"/> BUSN 2472 Business Negotiation	3
<input type="checkbox"/> INTL 1400 Introduction to International Business	3
<input type="checkbox"/> INTL 1410 International Communications and Cultural Awareness	3
<input type="checkbox"/> INTL 1512 Export Shipping and Compliance	3
<input type="checkbox"/> INTL 2420 U.S. Customs and Importing	3
<input type="checkbox"/> INTL 2530 International Marketing	3
<b>Subtotal</b>	<b>28</b>

## General Education/MnTC Requirements

General Education/MnTC Requirements	Cr
Refer to the Minnesota Transfer Curriculum Course List for each Goal Area	
<input type="checkbox"/> Goal 1: Communication	7
ENGL 1711 Composition 1 – 4 cr	
SPCH XXXX – 3 cr	
<input type="checkbox"/> Goal 3 or Goal 4	3
Goal 3: Natural Sciences OR	
Goal 4: Mathematical/Logical Reasoning	
<input type="checkbox"/> Goal 5: History, Social Science, and Behavioral Sciences	3
ECON 1720 Macroeconomics – 3 cr OR	
ECON 1730 Microeconomics – 3 cr	
<input type="checkbox"/> Goal 6: Humanities and Fine Arts	3
<b>General Education Requirements</b>	<b>16</b>

**Total Program Credits** . . . . . **60**

## Program Start Dates

Fall, Spring, Summer

## Course Sequence

The course sequence listed on the back of this guide is recommended for a full-time student; however, this sequence is not required. Contact Program Faculty with questions.

## Transfer Opportunities

Saint Paul College has a transfer articulation agreement between the following program and post-secondary institutions for the baccalaureate degree programs listed below.

For more information please go to [www.saintpaul.edu/Transfer](http://www.saintpaul.edu/Transfer).

### Global Trade Specialist AAS

- BAS International Commerce  
Metropolitan State University
- BS Applied Organizational Studies  
Minnesota State University-Mankato
- BS Business Administration  
Saint Mary's University-Twin Cities Campus
- BA Individualized Studies  
Metropolitan State University

*See back of this guide for Course Sequence*

## Minimum Program Entry Requirements

Students entering this program must meet the following minimum program entry requirements:

**Reading:** Score of 78+ or grade of "C" or better in READ 0722

**Writing:** Score of 78+ or grade of "C" or better in ENGL 0922

**Arithmetic:** Score of 20+

### Assessment Results and Prerequisites:

Students admitted into Saint Paul College programs may need to complete additional courses based on assessment results and course prerequisite requirements. Certain MATH, READ, and ENGL courses have additional prerequisites.

333A (7175)



The mission of the Business Department at Saint Paul College is to sustain the College mission by providing quality, lifelong business education supported by technology for a diverse, metropolitan student population.

Information is subject to change.  
This Program Requirements Guide is not a contract.

**Global Trade Specialist** AAS DEGREE *(continued)*

**Course Sequence**

The following sequence is recommended for a full-time student; however, this sequence is not required. Contact Program Faculty with questions.

**Fall Semester**

ACCT 2410 Financial Accounting 1 . . . . .	4
BTEC 1421 Business Info Applications 1. . . . .	3
BUSN 1410 Introduction to Business . . . . .	3
BUSN 1449 Business Communications . . . . .	3
Goal 1: ENGL 1711 Composition 1. . . . .	4
<b>Total Semester Credits. . . . .</b>	<b>17</b>

**Spring Semester**

BSLM 2420 Supply Chain Management . . . . .	4
INTL 1400 Introduction to International Business. . . . .	3
INTL 1512 Export Shipping and Compliance . . . . .	3
Goal 1: SPCH XXXX. . . . .	3
<b>Total Semester Credits. . . . .</b>	<b>13</b>

**Fall Semester**

BSLM 1410 Transportation Management . . . . .	3
BSLM 1510 Distribution Management . . . . .	3
BUSN 2465 Business Ethics. . . . .	3
INTL 1410 International Communications and Cultural Awareness. . . . .	3
INTL 2530 International Marketing. . . . .	3
<b>Total Semester Credits. . . . .</b>	<b>15</b>

**Spring Semester**

BUSN 2472 Business Negotiation Skills . . . . .	3
INTL 2420 U.S. Customs and Importing . . . . .	3
Goal 3 or 4: Natural Sciences OR Mathematical/Logical Reasoning . . . . .	3
Goal 5: ECON 1720 Macroeconomics OR ECON 1730 Microeconomics. . . . .	3
Goal 6: Humanities and Fine Arts . . . . .	3
<b>Total Semester Credits. . . . .</b>	<b>15</b>

<b>Total Program Credits . . . . .</b>	<b>60</b>
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