

Hospitality Management AAS DEGREE

Program Overview

The Hospitality Management curriculum focuses on the management of today's exciting hospitality and entertainment industries. Students will receive a solid foundation of business practices related to this growing service industry. Courses will examine organizations and careers in lodging, tourism, sports, entertainment, event and meeting management.

Career Opportunities

According to the Minnesota Department of Revenue and the Minnesota Department of Employment and Economic Development, there are 245,000 full and part-time jobs, and 4.3 billion dollars in wages in the Leisure and Hospitality sector.

Employment opportunities including hotel/lodging operations, restaurant and catering management, travel and tourism, sports, recreation and facilities management, gaming and casino operations, meeting, convention and special event management.

The hospitality industry provides ample opportunity for students to gain management experience. In a very short number of years after graduation, a student could be a manager of a multi-million dollar business/hospitality operation. The skills, experience and abilities gained in hospitality are transferable to other businesses and industries. With a Hospitality Management AAS degree students differentiate themselves from other candidates when applying for positions.

Program Outcomes

1. Graduates will demonstrate successful management concepts and practices in Hospitality.
2. Graduates will discover the interrelated nature of Hospitality Travel, Entertainment, Recreation and Tourism.
3. Graduates will develop customer service, service spirit and communication skills.
4. Graduates will demonstrate problem solving skills and integrate new ways of thinking and learning.

Program Faculty

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Program Requirements

Check off when completed

Required Business Core Cr

Professional Component	
<input type="checkbox"/> ACCT 2410 Financial Accounting.	4
<input type="checkbox"/> BTEC 1421 Business Information Applications 1	3
<input type="checkbox"/> BUSN 1410 Introduction to Business	3
<input type="checkbox"/> BUSN 1449 Business Communications.	3
<input type="checkbox"/> BUSN 2465 Business Ethics	3
Required Business Core.	16

Course Cr

<input type="checkbox"/> BUSN 1441 Consumer Behavior.	3
<input type="checkbox"/> BUSN 1446 Sales and Account Management	3
<input type="checkbox"/> BUSN 1480 Business Career Resources	1
<input type="checkbox"/> BUSN 2110 Principles of Marketing.	3
<input type="checkbox"/> BUSN 2450 Management Fundamentals.	3
<input type="checkbox"/> BUSN 2472 Business Negotiation Skills	3
<input type="checkbox"/> HSPM 1410 Introduction to Hospitality Management	3
<input type="checkbox"/> HSPM 1440 Event Management and Planning	3
<input type="checkbox"/> HSPM 2420 Hotel and Lodging Operations	3
<input type="checkbox"/> HSPM 2440 Hospitality Marketing and Sales.	3
Subtotal.	28

General Education/MnTC Requirements Cr

Refer to the Minnesota Transfer Curriculum Course List for each Goal Area

<input type="checkbox"/> Goal 1: Communication	7
ENGL 1711 Composition 1 – 4 cr	
COMM 17XX – 3 cr	
<input type="checkbox"/> Goal 3 or Goal 4	3
Goal 3: Natural Sciences OR	
Goal 4: Mathematical/Logical Reasoning	
<input type="checkbox"/> Goal 5: History, Social Science, and Behavioral Sciences	3
ECON 1720 Macroeconomics – 3 cr OR	
ECON 1730 Microeconomics – 3 cr	
<input type="checkbox"/> Goal 6: Humanities and Fine Arts	3
General Education Requirements	16

Total Program Credits 60

Program Start Dates

Fall, Spring, Summer

Course Sequence

The course sequence listed on the back of this guide is recommended for a full-time student; however, this sequence is not required. Contact Program Faculty with questions.

The following courses are not offered every semester.

Fall Semester Only

The following courses are offered fall semester only.
 BUSN 1441 Consumer Behavior
 HSPM 1410 Introduction to Hospitality Management
 HSPM 2420 Hotel and Lodging Operations
 HSPM 2440 Hospitality Marketing and Sales

Spring Semester Only

The following courses are offered spring semester only.
 BUSN 1446 Sales and Account Management
 HSPM 1440 Event Management and Planning

All other courses are offered both fall and spring semester.

See back of this guide for Course Sequence



The mission of the Business Department at Saint Paul College is to sustain the College mission by providing quality, lifelong business education supported by technology for a diverse, metropolitan student population.

Accreditation Council for Business Schools and Programs

*Information is subject to change.
This Program Requirements Guide is not a contract.*

Minimum Program Entry Requirements

Students entering this program must meet the following minimum program entry requirements:

Reading: Score of 78+ or grade of "C" or better in READ 0722

Writing: Score of 78+ or grade of "C" or better in ENGL 0922

Arithmetic: Score of 20+

Assessment Results and Prerequisites:
 Students admitted into Saint Paul College programs may need to complete additional courses based on assessment results and course prerequisite requirements. Certain MATH, READ, and ENGL courses have additional prerequisites.

300A (7130)

Hospitality Management AAS DEGREE *(continued)*

Course Sequence

The following sequence is recommended for a full-time student; however, this sequence is not required. Contact Program Faculty with questions.

First Semester

ACCT 2410 Financial Accounting	4
BTEC 1421 Business Info Applications 1.	3
BUSN 1410 Introduction to Business	3
HSPM 1410 Introduction to Hospitality Management (fall only)	3
Goal 1: ENGL 1711 Composition 1.	4
Total Semester Credits.	17

Second Semester

BUSN 1480 Business Career Resources.	1
BUSN 2110 Principles of Marketing	3
BUSN 2450 Management Fundamentals	3
HSPM 1440 Event Management and Planning (spring only)	3
Goal 1: COMM 17XX	3
Total Semester Credits.	13

Third Semester

BUSN 1441 Consumer Behavior (fall only)	3
BUSN 2472 Business Negotiation Skills	3
HSPM 2420 Hotel and Lodging Operations (fall only)	3
HSPM 2440 Hospitality Marketing and Sales (fall only)	3
Goal 5: ECON 1720 Macroeconomics OR ECON 1730 Microeconomics	3
Total Semester Credits.	15

Fourth Semester

BUSN 1446 Sales and Account Management (spring only)	3
BUSN 1449 Business Communications	3
BUSN 2465 Business Ethics.	3
Mn Transfer Curriculum.	6
Total Semester Credits.	15

Total Program Credits	60
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Transfer Opportunities

Saint Paul College has a transfer articulation agreement between the following program and post-secondary institutions for the baccalaureate degree programs listed below.

For more information please go to saintpaul.edu/Transfer.

Hospitality Management AAS

- BA Individualized Studies
Metropolitan State University
- BA Travel and Tourism
Cloud State University
- BS Marketing
Saint Mary's University,
Twin Cities Campus
- BS Project Management
Minnesota State University, Moorhead