

Management AAS DEGREE

Program Overview

This program provides students with a diversified education and background for positions in management and business.

Employers need employees who can be promoted and succeed in a manager's role. Practices and concepts will be explored including communication, leadership, planning, organizing, accounting and human resources.

Career Opportunities

According to BLS, MN Deed, Wall Street Journal and other publications there will be an increasing job growth through 2029 for Front line/First Line Managers in a variety of industries and settings.

Program Outcomes

1. Apply management principles to effectively lead a team in serving internal or external customers
2. Apply conceptual, critical, creative thinking skills to resolve business management problems and opportunities.
3. Exhibit communication skills in expressing ideas, information and proposals.
4. Analyze the principles of accounting, finance and economics to make effective management decisions.
5. Describe management issues in supervision, human resources and motivation.
6. Describe successful customer service and relationship management skills
7. Analyze digital, online and technology tools to connect and communicate with staff, internal and external customers.
8. Identify characteristics in decision making that are ethical and socially responsible.

Minimum Program Entry Requirements

Students entering this program must meet the following minimum program entry requirements:

Reading: Score of 250+ or grade of "C" or better in READ 0722 or READ 0724 or EAPP 0900

Writing: Score of 250+ or grade of "C" or better in ENGL 0922 or EAPP 0900

Arithmetic: Score of 200+

Assessment Results and Prerequisites: Students admitted into Saint Paul College programs may need to complete additional courses based on assessment results and course prerequisite requirements. Certain MATH, READ, and ENGL courses have additional prerequisites.

400A

Program Faculty

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Part-time/Full-time Options

This program can be completed by using a combination of day, evening, Saturday and online courses. Part-time and full-time options are available.

Program Requirements

Check off when completed

Required Business Core Cr

Professional Component

- ACCT 2410 Financial Accounting 4
- BTEC 1421 Business Information Applications 1 . . . 3
- BUSN 1410 Introduction to Business 3
- BUSN 1449 Business Communications 3
- BUSN 2465 Business Ethics 3
- Required Business Core 16**

Course Cr

- HMRS 1400 Human Resource Management 3
- HSPM 1410 Introduction to Hospitality Management 3
- BUSN 1520 Customer Service 3
- BUSN 1530 Distribution Management 3
- BUSN 2110 Principles of Marketing 3
- BUSN 2450 Management Fundamentals 3
- BUSN 2459 Family and Personal Finance 4
- BUSN 2472 Business Negotiation Skills 3
- BUSN 1475 Project Management 1 3
- Subtotal 28**

General Education/MnTC Requirements Cr

Refer to the Minnesota Transfer Curriculum Course List for each Goal Area

- Goal 1: Communication 7
ENGL 1711 Composition 1 – 4 cr
COMM 17XX – 3 cr
- Goal 3 or Goal 4 3
Goal 3: Natural Sciences OR
Goal 4: Mathematical/Logical Reasoning
- Goal 5: History, Social Science, and Behavioral Sciences 3
ECON 1720 Macroeconomics – 3 cr OR
ECON 1730 Microeconomics – 3 cr
- Goal 6: Humanities and Fine Arts 3
- General Education Requirements 16**

Total Program Credits 60

*Information is subject to change.
This Program Requirements Guide is not a contract.*

Program Start Dates

Fall, Spring, Summer

Transfer Opportunities

Saint Paul College has transfer agreements & partnerships between many post-secondary institutions. For more information please go to saintpaul.edu/Transfer.

Course Sequence

The following sequence is recommended for a full-time student; however, this sequence is not required. Contact Program Faculty with questions.

First Semester

- HSPM 1410 Introduction to Hospitality Management (fall only) 3
- BTEC 1421 Business Info Applications 1 3
- BUSN 1410 Introduction to Business 3
- BUSN 2450 Management Fundamentals 3
- Goal 1: ENGL 1711 Composition 1 4
- Total Semester Credits 16**

Second Semester

- BUSN 2110 Principles of Marketing 3
- HMRS 1400 Human Resource Management 3
- BUSN 1449 Business Communications 3
- Goal 5: ECON 1720 Macroeconomics OR
ECON 1730 Microeconomics 3
- Goal 1: COMM 17XX 3
- Total Semester Credits 15**

Third Semester

- Goal 3 or Goal 4 3
Goal 3: Natural Sciences OR
Goal 4: Mathematical/Logical Reasoning
- ACCT 2410 Financial Accounting 4
- BUSN 1475 Project Management 1 3
- BUSN 1530 Distribution Management (fall only) 3
- Total Semester Credits 13**

Fourth Semester

- BUSN 1520 Customer Service (spring only) 3
- BUSN 2459 Family & Personal Finance (spring only) . . 4
- BUSN 2465 Business Ethics 3
- BUSN 2472 Business Negotiation Skills 3
- Goal 6: Humanities and Fine Arts 3
- Total Semester Credits 16**
- Total Program Credits 60**



The mission of the Business Department at Saint Paul College is to sustain the College mission by providing quality, lifelong business education supported by technology for a diverse, metropolitan student population.

Accreditation Council for Business Schools and Programs